



White Opal Promotion
November 9-December 7

10% off Volcano Gilded Muse White Opal Jars & Tins

Must ship by 12/11.



Ongoing Special
January 1-December 31

New accounts receive free freight on initial order or minimum 36 pieces



December Special
December 1-December 31

- Orders of \$350+ receive free freight
- Orders of \$600+ receive free freight plus 12 free Scented Sachets



Ongoing Promotion
January 1-December 31

Shipping cap of 10% on Starter Programs shipped in Continental US

12% shipping cap for the West



2021 Spring/Summer Early Buy Deals
October 1-December 30

- Deal 1: Orders of \$350 or more:
 - Customer with terms: receive 5% discount and Net 30
 - Credit Card customers: 5% discount is deducted when order is shipped and card is processed
- Deal 2: Orders of \$750 or more:
 - Customer with terms: receive 7% discount off of invoice subtotal and 60 days dating when invoice is paid within 60 day payment terms
 - Credit Card customers: 7% discount is deducted when order is shipped and card is processed
- Deal 3: Orders of \$1500 or more:
 - Customers with terms: Receive 10% discount off of invoice subtotal and 60 days dating when invoice is paid within 60 day payment terms
 - Credit Card customers: 10% discount is deducted when order is shipped and card is processed

Deals offered may not be applied to accounts with pre-existing discounts and are only available to accounts in good standing. For customers with the above terms, regular prices will appear on invoice. Upon remittance of payment within stated terms customer can deduct the qualifying discount (5%, 7%, or 10%). Please mark orders clearly with deal section: Deal 1, Deal 2, or Deal 3.



Resort/V-Day Special
November 13-December 9

Place and pre-pay for your order of Resort or V-day between 11/13 and 12/9 to get free necklaces

- 6 GWP necks free with \$500 order
- 15 GWP necks free with \$1,000 order



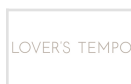
First Order Special
October 12-December 31

10% discount on first order



Ongoing Promo
January 1-December 31

Free shipping on all new accounts \$300 or more.



Ongoing Promo
September 21-December 31

1 free piece of Jewelry for every \$500 on order



Q4 Special
October 2-December 31

Orders of \$400 or more receive Free freight & 5% discount

Customers in the contiguous US only



Ongoing Special
January 1-December 31

- 10% freight cap over \$500
- Free freight at \$1000+



Jewelry Statement Sale (JewelryFW20)
November 20-December 31

20% off jewelry

In stock product only. This is for immediate ship and must be submitted on a separate order. Not valid on previous orders. Code JewelryFW20 must be referenced in the order notes to qualify. Full Line and Jewelry customers only. Minimum order amount is \$150. Exclusions may apply and all orders are subject to approval.



Mask Special (Mask25)
November 20-December 31

25% off face masks

In stock product only. This is for immediate ship and must be submitted on a separate order. Not valid on previous orders. Code Mask25 must be referenced in the order notes to qualify. Minimum order amount is 12 masks (masks are sold in quantities of 3). Exclusions may apply and all orders are subject to approval.



4th Quarter Specials
October 1-December 31

- New customers receive an immediate 10% off order of \$250 or more
- All customers receive 10% off order of \$500 or more
- All customers receive 15% off orders of \$1000 or more and receive 18% freight cap

Above Discounts Cannot Be Combined.